

The Connecticut China Council

*is pleased to invite you to attend its next event on
Tuesday, April 22, 2014 at 8:00 a.m.- 10:00 a.m.
at the CBIA (Connecticut Business & Industry Association)
350 Church Street, Hartford, CT 06901*

Featuring a presentation by

Richard Dadon, Sales Executive at U-FreightAmerica, Inc., on “Unique Issues in Shipping to and from China”

An important part of any business that exports or imports goods to or from China is the shipping component. The cost of shipping, the time it takes to ship and the time to get your goods out of Customs can have a dramatic impact on the profitability of your sales.

Richard Dadon, an experienced freight forwarder with U-Freight America, Inc., which is a subsidiary of U-Freight Limited, a China-based freight forwarder, will give unique insights into how to avoid or minimize many of the pitfalls associated with shipping your goods to China or in timely receiving your goods from your Chinese supplier. Richard will describe the various major ports in China, discuss VAT issues, use of foreign trade zone challenges in clearing export merchandise, and the new ISF procedures, among other topics.

China is an important market for both U.S. imports and exports, and getting a handle on unique shipping issues in dealing with China is indispensable for those involved with China.

The Connecticut China Council is a Connecticut nonprofit corporation that was formed in 1989 to administer the State's sister-state relationship with Shandong Province in China. Its scope has now been expanded to serve as a forum for Connecticut companies doing business in China, whether through exporting, importing or foreign direct investment. As the sole trade association in Connecticut for this purpose, the goal is to assist Connecticut companies in their China ventures, to provide educational programs, to foster a venue for networking with other companies with the same commitment, and to provide a vehicle for companies to share their experiences from their China venture and to trouble-shoot particular problems.

The charge for attendance at this event will be \$20 for Council members and partners, and \$35 for non-members. Payment can be sent to The Connecticut China Council, c/o Paul Edelberg, Fox Rothschild LLP, One Landmark Square, 21st Floor, Stamford, CT 06901.

Directions to the CBIA can be found at:
<http://www.newhaven.edu/googlesearch/?query=directions>

SAVE THE DATE: June 24, 2014, a presentation by Lawrence Delson, Delson International, Inc. on “Negotiating Effectively with your Chinese Counterpart”

SAVE THE DATE: Sept. 23, 2014, a presentation on “The new Shanghai Free Trade Zone: A Revolutionary Change for Foreign Companies Doing Business in China?”